



भारतीय खेल प्राधिकरण
Sports Authority of India

*Finance Division
SAI Head Office
J N Stadium Complex (East Gate)
Lodi Road
New Delhi 110 003*

F. No. 6(28)/SAI/B&F/99thFC/2021-22

Date: 27th August 2021

Sub: 99th Meeting of Finance Committee of SAI

The 99th Meeting of Finance Committee of Sports Authority of India is scheduled to be held on 2nd September 2021 (Thursday) at 3.00 p.m. under the Chairmanship of Secretary (Sports), Ministry of Youth Affairs & Sports through Video Conferencing. The VC link shall be shared soon.

The Supplementary Agenda papers for the said meeting are enclosed.

You are requested to kindly make it convenient to attend the meeting.

This has the approval of competent authority.

(Dr P Giri Rao)
Director (Finance)

To,

- 1 Shri Rajiv Ranjan, Additional Secretary (Expenditure), Ministry of Finance, North Block, New Delhi
- 2 Shri Sandip Pradhan, Director General, SAI
- 3 Shri S S Dubey, JS & FA, M/o Housing & Urban Development (Link officer of Shri Manoj Sethi, Financial Advisor, MYAS)
- 4 Shri L S Singh, Joint Secretary (Sports), MYAS, Shastri Bhawan, New Delhi
- 5 Shri Rohit Bhardwaj, Secretary, SAI & Link Officer Executive Director(F)
- 6 Col Raj Singh Bishnoi (Retd.), Sr. Executive Director (Academics), NSNIS, Patiala

Copy to: Senior PPS to Secretary (Sports), Shastri Bhawan, New Delhi



भारतीय खेल प्राधिकरण
Sports Authority of India

**99th Meeting of the
Finance Committee**

**Supplementary
Agenda Papers**

Date/Time: September 2, 2021 (Thursday) / 3.00 p.m.
Mode : Video Conferencing

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99th Meeting of Finance Committee of SAI (02.09.2021)

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Supplementary Agenda Item No.1

Procurement of Sports Kits/Apparels for Upcoming Khelo India Games, Khelo India Academies and NCOEs

The Finance Committee in its 96th meeting held on 09.03.2021 has concurred the proposal for procurement of Sports Kits/Apparels for Upcoming Khelo India Games, Khelo India Academies and NCOES at an estimated cost of Rs. 23.73 Cr, which was approved on file by Chairman of Governing Body.

In accordance with the above, procurement was initiated for 30 identified kits/items with total estimated cost of Rs. 22.15 Cr. (excluding kits for indigenous sports and for sports like Wushu & Taekwondo for which kits are not manufactured in India)

The technical evaluation was done by the designated committee of SAI. As per tender, Bidders were required to mandatorily quote for all 30 items in the tender and the Contract shall be awarded to the Responsive Bidder(s) who is overall lowest after considering the price quoted for all the items in the tender. The no. of bids received in the tender along with Technical evaluation status is detailed below:

Sr. No.	Name of the Bidder (M/s.)	Technical Evaluation Status
1	Adidas India Marketing Pvt. Ltd.	Responsive
2	Khalsa Exports Pvt. Ltd	Non-Responsive
3	Rajneesh Dyeing House	Non-Responsive
4	Sagar International	Non-Responsive
5	Shiv Naresh Sports Private Limited	Non-Responsive
6	Sportex India	Non-Responsive
7	TK Sports Pvt Ltd	Responsive
8	Vijayvant Enterprises LLP	Non-Responsive

The price bids of the Technically Responsive bidders were opened. The designated price bid evaluation committee evaluated the price bids and found the price quoted by L1 bidder reasonable after negotiation. The gist of recommendations of PBEC is as below:

Total Price at Consignee site incl. of GST quoted by L1 Bidder: M/s. TK Sports Pvt. Ltd.	₹ 17,88,86,994.70
Total Price at Consignee site incl. of GST quoted by L2 Bidder: M/s. Adidas India Marketing Pvt. Ltd.	₹ 27,22,01,563.00
Revised Total Price at Consignee site incl. of GST after negotiation with L1 Bidder: M/s. TK Sports Pvt. Ltd.	₹ 16,79,54,593.95
% Discount offered	6.11%
Total Estimated cost	₹ 22,15,02,859.99
% Variation of Revised Total Price from estimated Price	-24%

Committee noted that the final offered price is on a lower side in comparison with estimated price on the basis on Last Purchase price (vide previous SAI Khelo India 2019 Order to M/s. Adidas India Marketing Pvt. Ltd.)/ market survey. It was noted that the technical committee (TBEC) has confirmed the compliance of the offered kits with technical specification by tender specific lab reports submitted by the bidder along with the bid which showed compliance to major parameters of tender specification. The variation is mainly due to strategic pricing by the L1 bidder considering market competition, huge quantity under procurement in the tender & visibility of the brand. The above proposal is vetted by Finance Division of SAI.

Further, as concurred in 96th FC & approved by GB Chairman on file and as defined in tender, a counter offer of the revised unit rates of L1 bidder will be made to the L2 bidder M/s. Adidas India Marketing Pvt. Ltd., to explore the possibility of parallel contracts. In case the offer is matched by the L2 bidder 30% of the total quantity as defined in tender will be offered to the L2 bidder or otherwise the whole quantity will be offered to L1 bidder.

As per delegation of financial power for purchase of sports kits, DG- SAI is empowered up to Rs. 2 crores in each case. Since, the final recommended expenditure is beyond the delegated financial power of DG- SAI, the proposal is placed before the Finance Committee of SAI. The funding will be done from Khelo India/ SAI block grant depending upon the beneficiaries.

Concurrence of Finance Committee is solicited for Procurement of Sports Kits for upcoming Khelo India Games/ Academies/ NCOEs at a cost of Rs. 16,79,54,593.95